

**No. 18-04/2019-IP**  
**Government of India**  
**Ministry of Communications**  
**Department of Telecommunications**  
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New Delhi, 19<sup>th</sup> February, 2020

**OFFICE MEMORANDUM**

**Subject: Clause 10(d) of Public Procurement (Preference to Make in India) Order, 2017 – identification of telecom items regarding.**

Department for Promotion of Industry and Internal Trade (DPIIT) issued Public Procurement (Preference to Make in India) Order 2017 vide Order No. P-45021/2/2017-B.E.-II dated 15.06.2017 followed by revisions dated 28.05.2018 and 29.05.2019, to encourage 'Make in India' and promote manufacturing and production of goods and services in India.

2. Clause 10(d) of aforesaid Public Procurement (Preference to Make in India), Order 2017 stipulates that "If a Nodal Ministry is satisfied that Indian suppliers of an item are not allowed to participate and/ or compete in procurement by any foreign government, it may, if it deems appropriate, restrict or exclude bidders from that country from eligibility for procurement of that item and/ or other items relating to that Nodal Ministry".

3. Department for Promotion of Industry & Internal Trade has identified Department of Telecommunications as the nodal Department for implementing the provisions related to procurement of goods, services or works related to the telecommunication sector.


4. After consultations with domestic industry and Government procuring agencies, following telecom items have been identified for action under clause 10(d) of PPP MII Order, 2017:

- I. SDH/Carrier-Ethernet/MPLS- TP/ Packet Optical Transport equipment/ PTN/ OTN systems
- II. Wireless/Wireline PABXs & IP PBX
- III. GPON / XGS-PON, NG-PON2 equipment (including ONT and OLT)
- IV. CPE (including Wi-Fi Access points and Routers, Media Converters), 2G/3G/4G/LTE Modems
- V. Optical Fibre Cable
- VI. DWDM/CWDM systems



- VII. IP/MPLS Core routers/ Edge/ Enterprise Router  
VIII. Wi-Fi based broadband wireless access systems (Including Access Point, Aggregation Block, Core Block), Integrated Broadband system

5. Accordingly, any foreign Government which is not allowing Indian suppliers to participate and/or compete in procurement of telecom equipment, provision of clause 10(d) of Public Procurement (Preference to Make in India) Order, 2017 be invoked in relation to the aforesaid telecom items identified in para 4 herein above. Further, provision of clause 10(d) should find clear and specific mention in any telecom equipment procurement tender floated by any Government / PSU procurement agency.

  
19/10/2020

(Rajesh Kumar Sahu)

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