## No. 1000/03/2018-WF/Auction Ministry of Communications Department of Telecommunications 20, Ashoka Road, Sanchar Bhawan, New Delhi-110001 (Wireless Planning Finance Wing)

Dated: 12.12.2019

#### NOTICE FOR REQUEST FOR PROPOSAL (RFP)

1.	Office of Issue	O/o Director (WF), Department of
		Telecommunications, Sanchar Bhawan, 20, Ashoka
		Road, New Delhi-110001
2.	RFP Document Number	RFP No.1000/03/2018-WF/Auction
3.	Date of Issue of RFP	12.12.2019
4.	Last date for submission of e-bids	13.01.2020 at 14:30 Hrs.
5.	Time and Address for submission of	<u>Time:</u> From 9:00 Hrs. on 13.12.2019 to 14:30 Hrs. on 13.01.2020
	Application Fee DD and	Address: O/o Director (WF), Room No.311-A,
	EMD FBG	Department of Telecommunications, Sanchar
	LIND I DO	Bhawan, 20 Ashoka Road, New Delhi- 110001
6.	Opening of bids	14.01.2020 at 15:00 Hrs., Department of
	containing eligibility	Telecommunications, Sanchar Bhawan, 20, Ashoka
	requirements	Road, New Delhi -110001
7.	Opening of Technical	16.01.2020 at 15:00 Hrs., Department of
	bids	Telecommunications, Sanchar Bhawan, 20, Ashoka
		Road, New Delhi -110001
8.	Financial bid Opening	24.01.2020 at 15:00 Hrs, Department of
	Date and Time	Telecommunications, Sanchar Bhawan, 20, Ashoka
		Road, New Delhi -110001
9.	Bid validity	180 days from last date of submission of e-bid

Department of Telecommunications (DoT), Ministry of Communications, Government of India, invites bidders to submit e-bids for selection of Agency to conduct the e-auction of spectrum. The tenure of the contract would be 3+1 years for the Auctioneer (with normal tenure of 3 years and a provision of extension for 1 year by mutual consent, if required). E-Bid (Technical and Financial) must be submitted by the Bidder at e-tender website: <a href="https://eprocure.gov.in">https://eprocure.gov.in</a>.

# Request for Proposal (RFP) for Selection of Agency for conducting e-Auction of Spectrum in various Bands

#### No. 1000/03/2018-W.F./Auction

Government of India, Ministry of Communications,
Department of Telecommunications, Sanchar Bhawan, 20, Ashoka Road,
New Delhi-110001

(No. of pages: 49)

#### No. 1000/03/2018-W.F./Auction

## Government of India Ministry of Communications

Department of Telecommunications
Sanchar Bhawan, 20, Ashoka Road, New Delhi-110001
(WPF Wing)

## Request for Proposal (RFP) for Selection of Agency for conducting e-Auction of Spectrum in various Bands

#### 1.1 Introduction

Department of Telecommunications (DoT), Government of India, invites bidders to submit applications for selection of Agency to conduct the e-auction of spectrum on Simultaneous Multiple Round Auction(SMRA) format, or as per the format decided by the government, in 22 Telecom Service Areas in India (Annexure I). The bid will be in two parts viz. technical bid (Annexure IIA) and financial bid (Annexure IIB) as per enclosed proforma. This RFP document is available on the website <a href="https://eprocure.gov.in">https://eprocure.gov.in</a> and on DoT website <a href="http://www.dot.gov.in/">http://www.dot.gov.in/</a> for Bidders to view, download, and to submit e-Bids (both technical and financial) online by 14.30 hrs. on 13.01.2020.

#### 1.2 Policy Guidelines for Auction of Spectrum

The guidelines for auction of spectrum in 700 MHz, 800 MHz,900 MHz,1800 MHz 2100 MHz, 2300 MHz, 2500 MHz and 3300-3600 MHz Bands will be announced separately. The indicative availability of spectrum in various bands is as given below:

Year Band	2019	2020	2021	2022
700 MHz	770 MHz	#	#	#
800 MHz	236.25 MHz	#	#	#
900 MHz	81.4 MHz	#	#	#
1800 MHz	323.6 MHz	#	#	#
2100 MHz	275 MHz	#	#	#
2300 MHz	560 MHz	#	#	#
2500 MHz	230 MHz	#	#	#
3300-3600 MHz	6050 MHz	#	#	#

- \*The spectrum availability for future years would be subject to:
- I.Release of Spectrum, if any, by Defence, Department of Space etc.
- II.Quantum of spectrum released through expiry of service licenses during succeeding years and unsold spectrum, if any, in the last conducted auction.
- III. Any new bands identified for auction

## 1.3 Eligibility Criteria for the Company to act as the agency for conducting e- auction

	Eligibility Criteria	Document Proof
1.	The bidder shall be defined as a company registered under the Indian Companies Act, 1956/2013, or a foreign company incorporated in a country outside India or a joint venture of such companies or a consortium of such companies.	Copy of Certificate of Incorporation/ Registration under Companies Act, 1956/ 2013 or any equivalent foreign statute, as applicable
	A consortium is defined as a group of companies having a lead partner wherein each partner of the consortium is jointly and severally responsible/ liable for the bid and the performance of the contract and this liability has been formalized and secured through an MOU.	<ul> <li>Memorandum and Articles of Association</li> <li>GST Registration certificate or equivalent certificate</li> <li>For Consortium members</li> </ul>
	The bid shall be submitted by the lead partner of the consortium as per the guidelines along with a copy of the MOU(s).	Consortium agreement/ MOU
2.	The bidder or the lead partner in case of a consortium shall have a minimum paid up capital of Rs.2.5 crores or equivalent on the date of application. In case of these amounts being in foreign currency, the same shall be	Audited Financial Statements  OR
	converted into Indian rupees as per the RBI reference rates on the date of application.	Certificate from statutory auditor clearly specifying the paid up capital of the firm
3.	The Sole bidder/ Lead partner in case of a consortium, and its substantial equity holders in the bidder company, or the lead partner in case	Audited Financial Statements
	of consortium, shall have a combined net worth of at least Rs.10 crore or equivalent. The	OR
	substantial equity holders shall be those who have at least 10% or more equity stake in the	<ul> <li>Certificate from statutory auditor clearly specifying the net worth of the firm</li> </ul>

	total equity of the bidder company. The information should be duly authenticated under the law. The net worth shall be as defined in the Companies Act.	
4.	The Sole bidder/ Lead partner in case of a consortium, should have an average annual turnover of Rs. 20 crore in last 3 years (2016-17, 2017-18, 2018-19).	<ul> <li>Audited Financial Statements for last 3 years</li> <li>OR</li> <li>Certificate from statutory auditor clearly specifying the average annual turnover of the firm for last 3 years</li> </ul>
5.	As on date of the submission of the proposal, the Sole bidder/any member of the Consortium should not be black listed or debarred by Central/ State Government/ PSU in India or by any Foreign Government.	Undertaking from the authorized signatory of the bidder (in case of consortium, to be provided by each partner) as per Annexure VIII
6.	The Sole bidder/ Lead Bidder should be CMMi level 3 (or above) certified.	Copy of the certificate
7.	Checklist for compliance of technical criteria in 'D' under para 1.9.2 of the RFP, as per Annexure XIV.	All boxes ticked

- 1.3.1 The bidder shall submit its application in the prescribed application form.
- 1.3.2 The bidder shall pay a non-refundable application fee of Rs 50,000/- in the form of Demand Draft (DD) drawn on any Scheduled Commercial Bank payable at Delhi in favour of "Pay and Accounts Officer, DoT (HQ)", New Delhi. Proposals not accompanied by application fee scanned copy shall be considered as non-responsive and summarily rejected. In case the bidder fails to physically submit the DD by 14:30 hrs. of 13.01.2020, the bid shall be rejected.
- 1.3.3 The bidder shall not have any equity directly or indirectly in any Telecom Service Provider in India. Similarly, any telecom service provider in India shall not have any direct or indirect equity in the bidding company. Telecom Service Provider is defined as a company who has been granted a license under section 4 of Indian Telegraph Act 1885 as amended from time to time.

- 1.3.4 Bidder shall declare it's Indian and foreign equity holdings.
- 1.3.5 A partner, in one consortium, is prohibited from being a partner in another consortium. If a partner of one consortium is found as a partner in any other consortium, bidding in response to this RFP, all such consortium having partner(s) in common shall be disqualified.

#### 1.4 Earnest Money Deposit (EMD)

- 1.4.1 An EMD of Rs. 10,00,000/- (Rs. Ten lakhs only) in the form of Bank Guarantee (BG) issued by a Scheduled Commercial Bank as per proforma in Annexure IV must be submitted along with the proposal. This Bank Guarantee must be valid for a period of 180 days from the last date of application. Department's bank details are "SBI MAIN BRANCH, Parliament Street, IFSC Code SBIN0000691"
- 1.4.2 Proposals not accompanied by scanned copy of EMD BG shall be considered as non-responsive and summarily rejected. In case the bidder fails to physically submit the BG by 14:30 hrs. of 13.01.2020, the bid shall be rejected.
- 1.4.3 The EMD of the unsuccessful bidders would be returned to them without interest, at the earliest after expiry of the final bid validity and latest within one month of signing of the contract with the successful bidder.

#### 1.5 Scope for Work

1.5.1 To conduct auction of Spectrum blocks in 700 MHz, 800 MHz, 900 MHz, 1800 MHz, 2100 MHz, 2300 MHz, 2500 MHz and 3300-3600 MHz bands, license service area-wise (Annexure I), as determined by Department of Telecommunications (DOT), Government of India, as per Guidelines to be issued separately for various bands in each Auction, as may be amended from time to time. The selected agency will also conduct auction in bands other than those specified above, as decided by the DoT.

The functions of the selected agency shall be:

- (a) To design, structure and implement the overall process of e-auction as per the requirement/format of Government of India (GoI), including the e-aspects in consultation with Government of India (GOI), so that the following objectives of the Government are met:
- Ensuring a transparent and fair auction and selection process
- Optimizing revenue received
- Promoting growth of telecom services
- (b) To advise on setting the rules for the bidding process.
- (c) To prepare bid documents for e-auction.
- (d) To develop an optimum auction plan, telecom service area wise, taking

into account the availability of spectrum and the competition characteristics.

- (e) To advise and incorporate on the safeguards in the e-auction system to ensure the security of the entire process.
- (f) To conduct the e-auction of spectrum in 700 MHz, 800 MHz, 900 MHz, 1800 MHz, 2100 MHz, 2300 MHz, 2500 MHz and 3300-3600 MHz bands in 22 Telecom service areas as per decision of the Government of India. The selected agency will also conduct auction in bands other than those specified above, as decided by the DoT.
- (g) To document the entire process of e-auction of spectrum.
- (h) To conduct 1-2 days of training/orientation session once a year for officials of DoT.
- (i) To provide all other services incidental to the conduct of successful spectrum auction till the completion of the process and selection of the successful bidder(s) in the auction(s). Incidental services would mean services incidental to the conduct of successful spectrum auction.
- (j) To develop and test the Electronic Auction System (EAS) as per DoT's requirements, and offer the same to STQC for certification, within 30 days of communication of requirements by the Department. Further, the selected agency would have to comply with all observations of STQC within 20 days of communication of the issues/audit observations of STQC.

Above activities from (a) to (j) may involve continuous interactions with the Inter-Ministerial Committee (IMC) set up for this purpose by the GoI, and with Department of Telecom.

#### 1.6 Regulatory and Commercial Conditions/ Requirements

- 1.6.1 For interpretation of any clause of this RFP, the decision of DOT would be final and binding on the bidder.
- 1.6.2 The bidder and all its substantial equity holders, consortium and all its members would be jointly and severally responsible for conducting e-auction of spectrum in 700 MHz, 800 MHz, 900 MHz, 1800 MHz, 2100 MHz, 2300 MHz, 2500 MHz and 3300-3600 MHz bands, and any other bands identified by the Government for auction. 1.6.3 The spectrum auctions will be conducted by the selected auctioneer, after signing the contract, as per the time frame decided by Department of Telecommunications, from time to time, as per need of the Department and depending upon availability of spectrum.

#### 1.7 Procedure for Submission/ Evaluation of e-Bids

- 1.7.1 Bidders who wish to participate in this bidding process must register on e-tender portal <a href="https://eprocure.gov.in">https://eprocure.gov.in</a>. Bidder (authorized signatory) shall submit their proposal/ bid online in electronic formats both for Eligibility, Technical and Financial proposals. However, Demand Draft (DD) for application fees and Earnest Money Deposit (EMD) should be submitted physically at the office of RFP Issuing Authority as prescribed in this RFP, and scanned copies of same should also be uploaded along with the technical bid. DoT will not be responsible for delay in online submission due to any reason. For this, bidders are requested to upload the complete bid well in advance so as to avoid 11th hour issues like slow speed; choking of web site due to heavy load or any other unforeseen problems.
- 1.7.2 In addition to the normal registration, the Bidder has to register with his/her Digital Signature Certificate (DSC) in the e-Bidding system and subsequently he/she will be allowed to carry out his/her e-Bid submission activities. Registering the digital signature certificate (DSC) is a one-time activity. Before proceeding to register his/her DSC, the Bidder should first log on to the e-Bidding system using the user login option on the home page with the login Id and password with which he/she has registered.
- 1.7.3 For successful registration of DSC on e-tender website: https://eprocure.gov.in the Bidder must ensure that he/she should possess class-2/class-3 DSC issued by any certifying authorities approved by controller of certifying authorities, Government of India, as the e-tender website: https://eprocure.gov.in is presently accepting DSC issued by these authorities only. The Bidder can obtain user login ID and perform DSC registration exercise given above even before the e-Bid submission date starts. The Department shall not be held responsible if the Bidder tries to submit his/her e-Bid at the moment before end date of submission but could not submit due to DSC registration problem.
- 1.7.4 The Bidder can search for active Bids through "search active tenders" link, select a Bid in which he/she is interested in and then move it to 'My Tenders' folder using the options available in the e-Bid submission menu. After selecting the Bid, for which the Bidder intends to e-Bid, from "My tenders" folder, the Bidder can place his/her e-Bid by clicking "pay offline" option available at the end of the view Bid details form. The Bidder should keep all the documents ready as per the requirements of e-Bid document in the PDF as per formats given in the RFP document.
- 1.7.5 After clicking the 'pay offline' option, the Bidder will be redirected to terms and conditions page. The Bidder should read the terms & conditions before proceeding to fill in the RFP document fee and EMD offline payment details. After entering and saving the Bid fee and EMD details form so that "bid document preparation and submission" window appears to upload the documents as per technical and financial schedules/packets given in the Bid details.
- 1.7.6 Next the Bidder should upload the technical e-Bid documents for fee details (e-Bid fee and EMD), qualification details. Before uploading, the Bidder has to select the relevant digital signature certificate. He may be prompted to enter the digital signature certificate password, if necessary. For uploading, the Bidder should click "browse" button against each document label in technical and financial

schedules/packets and then upload the relevant PDF files already prepared and stored in the Bidder's computer. The required documents for each document label of technical and financial schedules can be clubbed together to make single different files for each label.

- 1.7.7 The Bidder should click "Encrypt" next for successfully encrypting and uploading of required documents. during the above process, the e-Bid document are digitally signed using the DSC of the Bidder and then the documents are encrypted/locked electronically with the DSC's of the bid openers to ensure that the e-Bid documents are protected, stored and opened by concerned bid openers only.
- 1.7.8 After successful submission of e-Bid document, a page giving the summary of eBid submission will be displayed confirming end of e-Bid submission process. The Bidder can take a printout of the bid summary using the "print" option available in the window as an acknowledgement for future reference.
- 1.7.9 The server time indicated in the bid management window on the e-tender website: https://eprocure.gov.in will be the time by which the e-Bid submission activity will be allowed till the permissible date and time scheduled in the e-Bid.
- 1.7.10 Once the e-Bid submission date and time is over, the Bidder cannot submit his/her e-Bid. Bidder has to start the bid submission well in advance so that the submission process passes off smoothly. The Bidder will only be held responsible if his/her e-Bid is not submitted in time due to any of his/her problems/faults, for whatsoever reason, during e-Bid submission process.
- 1.7.11 At any point of time, a Bidder can withdraw his/her e-Bid submitted online before the bid submission end date and time. For withdrawing the Bidder should first log in using his/her login ID and password, then subsequently by using his/her digital signature certificate on the e-tender website: https://eprocure.gov.in. The Bidder should then select "My bids" option in the bid submission menu. The page listing all the bids submitted by the Bidder will be displayed. Click "View" to see the details of the bid to be withdrawn. After selecting the "bid withdrawal" option the Bidder has to click "Yes" to the message "Do you want to withdraw this bid?" displayed in the bid information window for the selected bid. The Bidder also has to enter the bid withdrawing reasons and upload the letter giving the reasons for withdrawing before clicking the "Submit" button. The Bidder has to confirm again by pressing "OK" button before finally withdrawing his/her selected e-Bid.
- 1.7.12 No e-Bid may be withdrawn in the interval between the deadline for submission of e-Bids and the expiration of period of e- bid validity. Withdrawal of an e-Bid during this interval may result in the forfeiting of Bidder's e-Bid security.
- 1.7.13 The Bidder can re-submit his/her e-Bid as when required till the e-Bid submission end date and time. The e-Bid submitted earlier will be replaced by the new one. The payment made by the Bidder earlier will be used for revised e-Bid and the new e-Bid submission summary generated after the successful submission of the revised e-Bid will considered for evaluation purposes. For resubmission, the Bidder should first log in using his/her login ID and password and subsequently by his/her digital signature certificate on the e-tender website: https://eprocure.gov.in.

The Bidder should then select "My bids" option in the bid submission menu. The page listing all the bids submitted by the Bidder will be displayed. Click "View" to see the detail of the e-Bid to be resubmitted. After selecting the "bid resubmission" option, click "Encrypt & upload" to upload the revised e-Bids documents.

- 1.7.14 The Bidder can submit their revised e-Bids as many times as possible by uploading their e-Bid documents within the scheduled date & time for submission of e-Bids.
- 1.7.15 No e-Bid can be resubmitted subsequently after the deadline of submission of e-Bids.
- 1.7.16 The e-bid shall be evaluated in 3 stages viz. Pre-Qualification/ Eligibility, Technical and Financial:
- (a) Stage I Pre-Qualification The purpose of this step is to examine whether the e-bids received are complete as required by the bidding documents before further detailed evaluation. This would check, inter-alia, whether the eligibility criteria listed at para 1.3 are met, whether application fee as per para 1.3.2, and Earnest Money Deposit (EMD) as specified in para 1.4.1, have been submitted. Bids without application fee or EMD will be considered non-responsive and summarily rejected. The subsequent two stages of evaluation would be carried out only if the bidder qualifies the pre-qualification requirements.
- (b) Stage II Technical Evaluation Bidder to upload scanned copies in PDF format of Technical bid as per Annexure IIA of this RFP, and other documents/ supporting documents as detailed in section 1.9 of the RFP.
- (c) Stage III Financial Evaluation Bidder to upload scanned copies in PDF format of Financial bid as per Annexure IIB of this RFP.

#### 1.7.17

- (a) Bidders have to make one quote only, which will be applicable/ payable per license service area and per band, where the auction is successful. Quotes should be made in INR only. Financial quote made in any other currency will be summarily rejected.
- (b) The amount payable to the Auctioneer on completion of a particular auction would be arrived at after multiplying the rate per service area with number of total license service areas (counted separately for all bands) in which auction is successful.
- (c) Payment with respect to a particular license service area in a particular band would be made only if there is successful auction in that particular license service area in that particular band.
- (d) Successful auction in a particular service area, in a particular band is defined as an auction, wherein at least one bid is received in that service area in that band and the same is accepted and approved by the Government and the required payments are received by the Government.

(e) Department can add more bands and more service areas from time to time, however the payment for such bands/service areas would be done at the same rate, as quoted above and on similar conditions, as mentioned above.

### 1.8 Time Schedule and Clarification of RFP Documents, Pre-bid Conference and Submission of Offer

- 1.8.1 Any bidder interested in being selected to conduct the auctions should respond to this RFP as per Calendar of Events enclosed at Annexure III to this RFP.
- 1.8.2 A pre-bid conference will be held at 14.30 hrs on 19.12.2019 in Conference Room,13<sup>th</sup> floor, Sanchar Bhawan, 20 Ashoka Road, New Delhi, with prospective bidders.
- 1.8.3 Prospective bidders may request a clarification on any clause of the RFP documents up to 17:30 hrs on 20.12.2019. Any request for clarification must be sent in writing, or by standard electronic means to the address indicated in the Calendar of Events. The DoT will respond in writing, or by standard electronic means or by uploading the clarification on DoT website. Should the DoT deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure under para. 1.8.4 below.
- 1.8.4 At any time before the submission of bids, the DoT may amend the RFP by issuing a corrigendum in writing or by standard electronic means. The corrigendum shall be uploaded on DoT website and will be binding on all bidders.
- 1.8.5 The bidders meeting the eligibility criteria shall be required to make presentation before the Evaluation Committee at a place and location to be intimated through e-mail as per the time assigned to them. The technical and financial bids of all those bidders who do not meet the eligibility criteria shall not be opened.
- 1.8.6 The time schedule for other activities shall be as per Annexure III.

#### 1.9 Selection Criteria

1.9.1 All bidders shall submit documentary proof in support of meeting eligibility criteria as laid down in para 1.3. In the first stage of evaluation, a Proposal shall be rejected if it is found deficient as per the requirements of EMD/ Bid Processing Fee/ eligibility. Only eligible/ responsive proposals shall be further evaluated. The technical bids of all eligible bidders shall be opened as per Calendar of Events (Annexure-III) before the bidders and/or their authorized representative(s). Evaluation of the technical proposal will start first and at this stage the financial bid (proposal) will remain unopened. All applicants that meet the eligibility criteria will have to make a presentation before the Evaluation Committee constituted by the Government of India, clearly demonstrating their experience and capacity to conduct the auction, pursuant

to the technical evaluation criteria.

#### 1.9.2 Technical Bid Evaluation Criteria will be as follows:

	Technical Evaluation Criteria	Technical Evaluation para	meter	Maxi- mum Marks	Supporting documents required
Α	Total value of the e-auctions	The marks will be awar follows:		20	Copies of Work Orders and
	conducted in the last seven (7) years	Total Value of e-Auctions (in INR crore)	Marks		Completion Certificates
	(1) yours	More than 10,000 crore	20		or
		INR 8,001 to 10,000 crore	16		
		INR 6,001 to 8,000 crore	12		Certificate from Statutory
		INR 4,001 to 6,000 crore	08		Auditor clearly stating the
		INR 2,000 to 4,000 crore	04		value of each e-auction
		Less than 2,000 crore	Nil		
		Value of each e-auction shou least INR 100 crore to be cor for marking.			
В	Total number of e-auctions conducted in	The marks will be awar follows:	ded as	20	Copies of Work Orders and
	the last seven (7) years	Total Number of e- Auctions	Marks		Completion Certificates
		More than 50	20		or
		21 to 50	15		O atification
		10 to 20	10		Certificate from Statutory
		Less than 10	NIL		Auditor clearly stating the
		Value of each e-auction sho be at least INR 100 crore to considered for marking.			value of each e-auction
С	Total value of Spectrum e-auctions in the last seven	The marks will be awar follows:	ded as	10	Copies of Work Orders and Completion

	(7) years	Total Value of Spectrum e- Auctions (in INR crore)	Marks		Certificates
		More than 10,000 crore	20		or
		INR 8,001 to 10,000 crore	16		Coutificate
		INR 6,001 to 8,000 crore	12		Certificate from Statutory
		INR 4,001 to 6,000 crore	08		Auditor clearly stating the
		, ,			value of each auction
		INR 2,000 to 4,000 crore	04		
		Less than 2,000 crore	Nil		
D	F-security	Value of each e-auction should least INR 100 crore to be constored for marking.  Bidder will have to furnish the formula in th	sidered	20	
	E-security aspects in design and conduct of the auction	i) Undertaking to compapplicable GIGW guidelines in February 2018 & STQC guissued on 31-08-2011, and froto time. (Annexure XI) ii) Undertaking to host the solution (including data) in (Annexure XII) iii) Information security documents of the organization iv) ISO 27001 certificate v) Availability of skilled and	ly with ssued in uidelines om time auction in India.  policy in I trained propriate in the onstrate echnical gnment, ormat at railability disaster e (TEC) of the 6 pasis of dithe	20	

		weightage would be given to each of the 6 points listed above. All the 6 criteria from serial nos. (i) to (vi) will have to mandatorily be provided by the bidder and non-availability of any of them would render the bidder ineligible for consideration. The successful bidder will have to ensure compliance of all of these during the performance of the contract. The bidder will not be given any opportunity to furnish any other document after he has officially submitted his technical bid.		
E	Ownership of domain and e-auction related software	The bidder should have its own Domain and the e-auction related software, which should be owned by the company.	10	
F	Design of auction process and development of bid documents	The bidders would need to give a demo of the auction process, along with a sample/outline of the Notice Inviting Applications for the demo auction. The evaluation would be done on the basis that following points are ensured by the bidder:  • Only registered users are allowed access • Information about forthcoming events by e-mail to bidders • Digitally signed bids (non-repudiation by bidders) • Auto extension of auction, as per the budget availability • Bidding in accordance with EMD only • Decision making process in-built in the system, as per the Auction rules as conveyed by the Department • Bidders identity remains undisclosed • Bidders allowed participation in accordance with their eligibility/caps • Various types of bidding options-service area, quantity • Feature to encourage/ensure high bidding activity • IP address tracking facility • Audit trail captured on temper-proof medium	20	

Above are only illustrative criteria, not exhaustive. The bidders can design the auction process with more features. The bidders/Auctioneer will be asked to make a detailed Presentation-cum-Demonstration of their Design of Auction Process and the proposed bid documents before the TEC, which will evaluate the design of the auction process and the bid documents.

Each requirement under parameter (F) is of an essential nature and the auctioneer's design will be required to meet each of these requirements. The successful bidder will have to ensure compliance of these during the performance of the contract.

#### Points to be noted for Technical Bid Evaluation Criteria:

- 1. In respect of parameters A, B and C, the bidder will have to submit the details of each e-auction in the format prescribed in Annexure IX & X.
- 2. In respect of parameters D, E and F, the bidder will have to bring out these aspects in the presentation before the Evaluation Committee. All points under parameters D, E & F will have to mandatorily be provided by the bidder and non-availability of any of them would render the bidder ineligible for consideration.
- 3. In any single e-Auction event, even if multiple items are simultaneously or sequentially put for sale/right to use, it will be considered as a single auction.
- 4. The e-auctions for which total value is considered in parameter "C", will also be subsumed/considered for the value of e-auctions in parameter "A".
- 5. The e-auctions for which total value is considered in parameter "C", will also be subsumed/considered for the number of e-auctions in parameter "B".
- 6. Last 7 years would be 84 months counted back from the date of issue of RFP.
- 7. Value of auction means the total value realized in that auction.
- 1.9.3 Only those bidders scoring 70% and above on the criteria mentioned in para 1.9.2 above will be declared technically qualified, and only their financial bids will be opened for further evaluation. The financial bids of the remaining bidders shall not be opened. The successful eligible and technically qualified bidder(s) shall be intimated through e-mail. Their name(s) shall also be posted on the DOT's website www.dot.gov.in.
- 1.9.4 The final selection will be made on the basis of the combined score in technical and financial criteria. For this purpose a weightage of 80% and 20% will be assigned to financial and technical criteria respectively. The lowest financial bid will be assigned the full weightage and the rest will be proportionately given lower weightages as per the formula (Lowest price/ Quoted price) x 80%. The highest technical bid will be

assigned the full weightage and the rest will be proportionately given lower weightages as per the formula (Bidder Technical score/ Highest technical score) x 20%. The weighted scores of technical and financial criteria will be added up and the bidder with the highest combined score will be declared successful.

1.9.5 In situations where the highest combined score, determined as per clause 1.9.4, is the same for more than one bidder, a fresh round of financial bids from such bidders shall be called. The bidder with the lowest valid offer among these shall be selected.

#### 1.10 Bid Validity

1.10.1 Bids must remain valid for 180 days after the last date of submission of bids. Should the need arise, however, bidders may be requested to extend the validity period of their bids. Bidders who agree to such extension shall confirm that their financial bid remains unchanged.

#### **1.11 Fees**

- 1.11.1 The successful bidder would be paid the fee determined as per para 1.7.17 above. Payment shall be made for actual auctions conducted. No other payment shall be made for any charge or expenditure.
- 1.11.2 In case DoT identifies more number of blocks of spectrum in a particular band in a particular service area subsequent to the completion of successful e-auction process of that service area in that band, the Government may ask the successful bidder (Auctioneer) to again conduct the e-auction in this service area in this band within the currency of the contract. The tenure of the contract would be 3+1 years for the Auctioneer (with normal tenure of 3 years and a provision of extension for 1 year by mutual consent, if required).
- 1.11.3 Drop dead fee: a lump sum drop dead fee of Rs. 2.5 lakhs per license service area (for each band) will be paid to the successful bidder (Auctioneer) and no other fee will be payable (for such service areas) in the following cases:
- a) The Government abandons the auction after receipt of bids in one, more, or all of the service areas.
- b) The winning bid received is equal to or above the reserve price but not acceptable to the Government.
- c) The winning bidder in the auction of spectrum, after acceptance of the offer by the Government, fails to pay the minimum upfront bid amount and/or fails to submit the Bank Guarantees for the installment arising from the auction process.

The total drop-dead fee will be limited to a maximum of Rs. 10 lakh only for a particular Auction or a set of Auctions held together.

1.11.4 In case no bid is received in any service area (in a band), no fee shall be payable for that service area (in that band) to the Auctioneer.

#### 1.12 Payment

1.12.1 The payment to the successful bidder (Auctioneer) as per the provisions of para 1.7.17 shall be made within a period of two (2) months from the date of receipt of the due payments (minimum upfront bid amount and the Bank Guarantees for the installment arising from the auction process) from the winning bidder in the auction or within a period of one (1) month from the date of receipt of invoice from the Auctioneer, whichever is later. Payment to the successful bidder will be made in Indian Rupees (INR) only.

#### 1.13 DOT's Rights in respect of RFP/ Auction

- 1.13.1 DOT reserves the right to accept or reject any bid without assigning any reason.
- 1.13.2 DOT reserves the right to modify terms and conditions of the contract which shall be granted to the successful bidder after the bidding process, if in the opinion of the DOT, it is necessary or expedient to do so in public interest or interest of the security of the State or for proper conduct of the e-auction. The decision of the DOT shall be final and binding in this regard.
- 1.13.3 DOT reserves the right to cancel or suspend the e-auction, cancel the contract with the selected party in part or in whole at any time if in the opinion of the DOT it is necessary or expedient in the public interest. The decision of the DOT shall be final and binding in this regard. Also DoT shall not be responsible for any damage or loss caused or arising out of aforesaid action.
- 1.13.4 The selected party will work under the directions and guidance of an Inter-Ministerial Committee set up by the Department of Telecommunications, Government of India.

#### 1.14 Performance Bank Guarantee

1.14.1 The successful company shall submit a Performance Bank Guarantee (PBG), from a Scheduled Commercial Bank, in the prescribed format for an amount of Rs. 50 lakhs before signing the contract/agreement for conducting the e-auction. On satisfactory completion of contract this PBG shall be released. The proforma of PBG is enclosed at Annexure V.

#### 1.15 Award of Contract

- 1.15.1 Government shall issue a Letter of Intent (LoI) to the selected Bidder.
- 1.15.2 The selected bidder will sign the contract after fulfilling all the formalities/pre- conditions mentioned in the Letter of Intent, within 7 days of issuance

of the Letter of Intent.

1.15.3 The selected bidder shall commence the assignment on receipt of LoI and as per schedule given to him/her.

#### 1.16 Security Conditions

- 1.16.1 The company shall take adequate and timely measures to ensure that information provided through it as part of this contract/agreement shall be kept confidential, secure and protected.
- 1.16.2 The company shall ensure that adequate safeguards are built into the e-auction system.

#### 1.17 Force Majeure

1.17.1 If at any time, during the continuance of the contract, the performance in whole or in part, by either party, of any obligation under the contract is prevented or delayed, by reason of war, or hostility, acts of the public enemy, civic commotion, sabotage, Act of State or direction from Statutory Authority, explosion, epidemic, quarantine restriction, strikes and lockouts (as are not limited to the establishments and facilities of the contractor), fire, floods, natural calamities or any act of GOD (hereinafter referred to as EVENT), provided notice of happenings of any such EVENT is given by the affected party to the other, within 21 Calendar days from the date of occurrence thereof, neither party shall, by reason of such event, be entitled to terminate the contract, nor shall either party have any such claims for damages against the other, in respect of such non-performance or delay in performance provided the contract shall be resumed as soon as practicable, after such EVENT comes to an end or ceases to exist. The decision of the Secretary, Department of Telecom as to whether the service may be so resumed (and the time frame within which the service may be resumed) or not, shall be final and conclusive, provided further that if the performance in whole or part of any obligation under this contract is prevented or delayed by reason of any such event for a period exceeding 60 days either party may, at his option terminate the contract.

#### 1.18 Arbitration

(a) In the event of any dispute or difference between the parties hereto, such disputes or differences shall be resolved amicably by mutual consultation. If such resolution is not possible, then the unresolved dispute or difference shall be referred to arbitration of the sole arbitrator to be appointed by the Secretary, Department of Telecom on the recommendations of the Secretary, Department of Legal Affairs ("Law Secretary"), Government of India. The provisions of Arbitration and Conciliation Act, 1996 (No. 26 of 1996) shall be applicable to the arbitration. The venue of such arbitration shall be at Delhi or any other place, as may be decided by the arbitrator.

The language of arbitration proceedings shall be English. The arbitrator shall make a reasoned award (the "Award"), which shall be final and binding on the parties. The

cost of the arbitration shall be shared equally by the parties to the agreement. However, expenses incurred by each party in connection with the preparation, presentation shall be borne by the party itself.

(b) Pending the submission of and/or decision on a dispute, difference or claim or until the arbitral award is published; the Parties shall continue to perform all of their contractual obligations under this Agreement without prejudice to a final adjustment in accordance with such award."

#### 1.19 Conflict of Interest

- 1.19.1 The auctioneer (including their personnel and sub-consultants) or any of their affiliates shall not receive any remuneration in connection with the assignment except as provided in the contract.
- 1.19.2 The auctioneer (including their personnel and sub-consultants) or any of their affiliates shall not engage in any activity with respect to their assignment that conflict with the interest under the contract, or that may place them in a position of being unable to carry out the auctions in the best interest of DoT.
- 1.19.3 The auctioneer shall provide professional, objective and impartial advice at all times and hold the DoT's interests paramount, and in providing such advice avoid conflicts with any other assignment and their own corporate interests.
- 1.19.4 Bidders are required to provide a declaration regarding any conflicting activities in the proforma as per Annexure VI.

#### 1.20 Integrity Pact

1.20.1 An 'Integrity Pact' has to be signed by the participating bidders. Format of the Integrity Pact is placed at Annexure VII.

## LICENSE SERVICE AREAS (TELECOM CIRCLES/METROS) AND THE AREAS COVERED BY THEM

S.No.	Name of Telecom Circle/Metro	Areas covered
	Service Area	
1.	West Bengal	Entire area falling within the Union territory of Andaman & Nicobar Islands and area falling within the state of West Bengal and the State of Sikkim excluding the areas covered by Kolkata Metro Service Area.
2.	Andhra Pradesh	Entire area falling within the State of Andhra Pradesh & Telangana
3.	Assam	Entire area falling within the State of Assam
4.	Bihar	Entire area falling within the re-organized State of Bihar and newly created State of Jharkhand pursuant to the Bihar Reorganization Act, 2000 (No.30 of 2000) dated 25 <sup>th</sup> August, 2000.
5.	Gujarat	Entire area falling within the State of Gujarat and Union Territory of Daman and Diu, Silvassa (Dadra & Nagar Haveli).
6.	Haryana	Entire area falling within the State of Haryana except Panchkula town and the local areas served by Faridabad and Gurgaon Telephone exchanges
7.	Himachal Pradesh	Entire area falling within the State of Himachal Pradesh
8.	Jammu & Kashmir	Entire area falling within the State of Jammu & Kashmir including the autonomous council of Ladakh,
9.	Karnataka	Entire area falling within the State of Karnataka
10.	Kerala	Entire area falling within the State of Kerala and Union Territory of Lakshadweep and Minicoy.
11.	Madhya Pradesh	Entire area falling within the re-organized State of Madhya Pradesh as well as the newly created State of

		Chhattisgarh pursuant to the Madhya Pradesh Reorganization Act, 2000 (No. 28 of 2000) dated 25 <sup>th</sup> August, 2000.
12.	Maharashtra	Entire area falling within the State of Maharashtra and Union Territory of Goa, excluding areas covered by Mumbai Metro Service Area.
13.	North East	Entire area falling within the States of Arunachal Pradesh, Meghalaya, Mizoram, Nagaland, Manipur and Tripura.
14.	Orissa	Entire area falling within the State of Orissa
15.	Punjab	Entire area falling within the State of Punjab and Union territory of Chandigarh and Panchkula Town of Haryana
16.	Rajasthan	Entire area falling within the State of Rajasthan
17.	Tamilnadu	Entire area falling within the State of Tamilnadu and Union territory of Pondicherry including Local Areas served by Chennai Telephones, Maraimalai Nagar Export Promotion Zone (MPEZ), Minzur and Mahabalipuram Exchanges
18.	Uttar Pradesh (West)	Entire area covered by Western Uttar Pradesh with the following as its boundary districts towards Eastern Uttar Pradesh: Pilibhit, Bareilly, Badaun, Etah, Mainpuri and Etawah. It will exclude the local telephone area of Ghaziabad and Noida. However, it will also include the newly created State of Uttaranchal pursuant to the Uttar Pradesh Reorganization Act, 2000 (No.29 of 2000) dated 25th August, 2000.
19.	Uttar Pradesh (East)	Entire area covered by Eastern Uttar Pradesh with the following as its boundary districts towards Western Uttar Pradesh: Shahjahanpur, Farrukhabad, Kanpur and Jalaun.
20.	Delhi	Local Areas served by Delhi, Ghaziabad, Faridabad, Noida, and Gurgaon Telephone Exchanges

21.	Kolkata	Local Areas served by Calcutta Telephones
22.	Mumbai	Local areas served by Mumbai, New Mumbai and Kalyan Telephone Exchanges

#### Note:

- 1. Yenum, an area of Union Territory of Pondicherry is served under Andhra Pradesh Telecom Circle in East Godavari LDCA.
- 2. The definition of local areas of exchanges will be as applicable to the existing cellular operators, i.e. at the time of grant of cellular Licences in Metro Cities.
- 3. The definition of local areas with regard to the above service area is as per definition applicable to Cellular Mobile Service Licences as in the year 1994 & 1995, when those Licences were granted to them. This is in accordance with respective Gazette Notification for such local areas wherever issued and as per the statutory definition under Rule2(w) Indian Telephones Rules, 1951, as it stood during the year 1994/1995 where no specific Gazette Notification has been issued.

#### **PROFORMA FOR TECHNICAL BID**

## Government of India Ministry of Communications Department of Telecommunications Sanchar Bhawan, 20, Ashoka Road, New Delhi-110001 (WPF Wing)

1. (Lead	Name of Bidder: partner in case of consortium)
2.	Complete postal address with Telephone/FAX Nos./Email
i)	Corporate office
ii)	Registered Office
3.	Address for correspondence with Telephone/Fax Nos./E-mail
	Name of Authorized contact person, his designation, address and Telephone/ los./ E-mail
(Lead	Certified copy of Certificate of Registration along with Articles of Association and brandum of Understanding.  partner in case of consortium)  pany Secretary to certify the copy)

6.(a) Details of substantial equity holders (duly authenticated under the law): (Lead partner and all its members in case of consortium)

S.No. Name of Shareholder Indian/ Equity Net worth
Foreign % age

7. Paid up capital (duly authenticated under the law): (Lead partner in case of consortium)

8. Certified copy of Agreement between the Indian company and foreign partner(s) if any

(In case of consortium, copy(s) of the MOU(s) entered between the lead partner and all its members shall be enclosed).

- 9. Power of Attorney by Resolution of Board of Directors that the person signing the application is authorized signatory.
- 10. The bidder shall not have any equity directly or indirectly in any telecom service provider in India / bidder in the auction. Similarly, any bidder in the spectrum e-auction/ telecom service provider in India, shall not have direct or indirect equity in the bidder. (In case of consortium, the certificate shall be given by the lead member and each of its partners). (Such certificate to be given by the company Secretary).
- 11. Please indicate details (as indicated in Para 1.9.2) and strength of bidder Co. in respect of following:
- A. Total value of the e-auctions conducted in the last seven (7) years
- B. Total number of e-auction conducted in the last seven (7) years
- C. Total value of Spectrum e-auctions in the last seven (7) years
- D. E-security aspects in design and conduct of the auction
- E. Ownership of domain and e-auction related software
- F. Design of auction process and development of bid documents.

Details shall be submitted as per formats prescribed at Annexures IX and X of this RFP (In case of consortium, these details shall be submitted in respect of the lead partner and details of all its partners shall be enclosed).

#### Certificates/Undertaking:

- A. I hereby certify that I have carefully read the terms and conditions of the Request for Proposal document for selection of agency for conducting e-auction of spectrum in 700 MHz, 800 MHz, 900 MHz,1800MHz 2100 MHz, 2300 MHz, 2500 MHz and 3300-3600 MHz Bands and any other band(s), as identified by DoT. I undertake to fully comply with the terms and conditions therein.
- B. I understand that this application if found incomplete in any respect and/or if found with conditional compliance or not accompanied with the application fee/ EMD shall be summarily rejected.
- C. I understand that application fee is non-refundable irrespective of any reason whatsoever.
- D. I undertake to sign the contract, within the prescribed time notified to me failing which my application shall be taken as rejected and application fee forfeited.
- E. I understand that all matters relating to the proposal and or contract, if awarded to me, will be subject to jurisdiction of courts/Tribunal(s) in Delhi/New Delhi only.
- F. I understand that if at any time, any averments made or information furnished in my proposal is found incorrect, then my application and the contract, if awarded, on the basis of such application, shall be cancelled.

Date:	Signature and name of the Authorized Signatory
Place:	(Company's Seal)

#### **Annexure-IIB**

#### **PROFORMA** for Financial Bid

Place:		(Company's Seal)	
I	Date:	Signature and name of the Authori	zed Signatory
Note – Taxes / GST as applicable in India will be paid as per actual and the same are not required to be indicated in the financial bid. It may also be noted that no variation in fee shall be permitted during the currency of the contract. A single quote should be made.			
			(in words).
	6.	Quoted Fee: (in Indian Rs.) as per para 1.7.17 of RFP	in figure)
	5.	E-mail Address:	
	4.	Fax. No.:	
	3.	Telephone No.(s):	
	2.	Address of the bidder:	
	1.	Name of the Bidder:	

#### **CALENDAR OF EVENTS**

SI. No	Activity	Date
1.	Issue of RFP for Auctioneer	12.12.2019
2.	Pre-bid Conference	19.12.2019
3.	Last date for queries by prospective bidders	20.12.2019
4.	Clarification to Bidders	30.12.2019
5.	Last date for submission of bids	13.01.2020
6.	Opening of bids containing eligibility requirements	14.01.2020
7.	Declaration of eligible bidders	15.01.2020
8.	Opening of Technical bids	16.01.2020
9.	Presentation by the eligible bidders	20.01.2020
10.	Declaration of Technically qualified bidders	23.01.2020
11.	Opening of Financial bids of technically qualified bidders	24.01.2020
12.	Finalization of auctioneer	28.01.2020

<sup>\*</sup> Dates may be revised by the department and shall be communicated via Corrigendum. Interested bidders are advised to check the eprocure/DoT website so as not to miss any important information.

#### Queries may be addressed to following:

Shri. Pradeep Kumar Shukla Director (WF), Room No. 311-A, Department of Telecommunications, Sanchar Bhavan, 20, Ashoka Road, New Delhi-110001 Ph:011-23036187 e-mail:spectrumauction-dot@nic.in

#### PROFORMA FOR EARNEST MONEY BANK GUARANTEE

10	
The F	President of India
New I	Delhi
2100 comp	Whereas (hereinafter called "the proposer") desires to submit the proposal election of agency for auction of Spectrum in 700 MHz, 800 MHz, 900 MHz,1800MHz MHz, 2300 MHz, 2500 MHz and 3300-3600 MHz Bands, and any other band(s) in liance to Department of Telecommunications (DoT) RFP Document No. 1000/03/2018-Auction.
Know	all men by these presents that weBank Branch(hereinafter called "The Bank") are bound unto the President of India
only)	nafter referred to as "the authority"), in the sum of Rs. 10 lakhs (Rupees ten lakhs for which payment will and truly be made to the said Authority, the Bank binds itself, ccessors and assignees by these presents.
2.	The conditions of this obligation are:
(i) the A	If the proposer withdraws its proposal during the period of its validity specified by uthority; or
(ii) autho	If the proposer having been notified of the acceptance of its proposal by the rity, during the period of the proposal validity;
` '	ils or refuses to execute the contract form; if required; or ls or refuses to furnish the performance security in accordance with the instructions to ser;
	ndertake to pay to the Authority, the above amount upon demand, without any demur vithout the Authority having to substantiate its demand.
3.	This guarantee will remain in force for six months from the date of issue, further

- extendible by another six months on demand, and any demand in respect thereof should reach the Bank not later than the date upto which this Bank Guarantee is valid.
- 4. Notwithstanding anything contained above, our liability, under the Guarantee shall

be restricted to Rs. Ten lakhs and our guarantee shall remain in force untilfrom the date hereof. Unless a demand or claim under this Guarantee is made on us in writing within this date i.e all your rights under the guarantee shall be forfeited and we shall be released and discharged from all liabilities thereunder.			
Dated	_ day	for	
(Name of the Bank)	Signature of the Ba	ank	
Witnesses: 1			
2			

#### PROFORMA FOR PERFORMANCE BANK GUARANTEE

Го	
The President of India	
New Delhi	
n consideration of the President of India (hereinafter referred to as "the authority") having agreed to select M/sof (Registered address)	s)
hereinafter called "the AUCTIONEER") to conduct e-auction of spectrum in 700 MHz, 80	
MHz,900 MHz,1800MHz, 2100 MHz, 2300 MHz, 2500 MHz and 3300-3600 MHz Band	
and any other band(s) (hereinafter called 'the e-auction') as per Department (	
Felecommunications (DoT) Letter of Intent Nodated on the terms an	١d
conditions contained in the said Lol/ contract, which inter-alia provides for production of	а
Bank Guarantee to the extent of Rs.50 lakhs (Rupees fifty lakhs only) for the service b	Эy
way of security for the due observance and performance of conducting successful e	е-
auctions in the 22 service areas in the country as annexed herewith, we	,
indicate the name and address and other particulars of the Bank) hereinafter referred the bank') at the request of the AUCTIONEER hereby irrevocably and unconditional	to
guarantee to the Authority that the AUCTIONEER shall render all necessary and efficien	-
services which may be required to be rendered by the AUCTIONEER in connection wit	
and/or for the performance of successful e-auctions as per the above said Contract an	
urther guarantee that the service which shall be provided by the AUCTIONEER under th	
said Lol/contract, shall be actually performed in accordance clause	_
MAIO E DIZCOLINACE. SHAN DE ACIDANY DENOMBEO IN ACCONDANCE CIAUSE	w

2. We, the Bank, hereby undertake to pay the Authority an amount not exceeding Rs.50 lakhs (Rupees fifty lakhs only) only against any loss or damage caused to or suffered or would be caused to or suffered by the Authority by reason of any breach by the said AUCTIONEER for successful e-auction as per the above said contract including failure to extend the validity of this guarantee or to give a fresh guarantee in lieu of the existing one.

terms and conditions of the contract to the satisfaction of the Authority.

- 3. We, the Bank hereby, in pursuance of the terms of the said contract, absolutely, irrevocably and unconditionally guarantee as primary obligor and not merely as surety the payment of an amount of Rs.50 lakhs (Rupees fifty lakhs only) to the Authority to secure due and faithful performance by the AUCTIONEER of all his/their obligations for successful e-auction as per the above said contract.
- 4. We, the Bank hereby also undertake to pay the amounts due and payable under

this guarantee without any demur, merely on a demand from the Authority stating that the amount claimed is due by way of loss or damage caused or would be caused to or suffered by the Authority by reason of breach by the said AUCTIONEER of any of the terms or conditions contained in the said Contract or by reason of the AUCTIONEER's failure to perform any of its obligations for successful e-auction as per the above said Contract.

- 5. We, the Bank, hereby agree that the decision of the Authority as to whether the AUCTIONEER has failed to or neglected to perform or discharge his duties and obligations for successful e-auctions as per the above said Contract as aforesaid, and/or whether the service is free from deficiencies and defects, and is in accordance with or not as per the above said Contract, and as to the amount payable to the Authority by the Bank hereunder, shall be final and binding on the Bank.
- 6. WE, THE BANK, DO HEREBY DECLARE AND AGREE that:
- (a) the Guarantee herein contained shall remain in full force and effect for a period of 39 months from the date hereof (and extendable by 12 months) and that it shall continue to be enforceable till all the dues of the Authority by virtue of the said contract have been fully paid and its claims satisfied or discharged, or till Authority satisfied that the e-auctions as per the above said Contract have been fully and properly carried out by the said AUCTIONEER and accordingly discharged this guarantee.
- (b) the Authority shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Contract or to extend time of performance of any obligations by the said AUCTIONEER from time to time or to postpone for any time, or from time to time, any of the powers exercisable by the authority against the said AUCTIONEER and to forbear or to enforce any of the terms and conditions relating to the said Contract and we shall not be relieved from our liability by reason of any variation or extension being granted to the said AUCTIONEER or forbearance act or omission on the part of the Authority or any indulgence by the Authority to the said AUCTIONEER or to give such matter or thing whatsoever which under the law relating to sureties would but for this provision, have effect of so relieving us.
- (c) any claim which we have against the AUCTIONEER shall be subject to and subordinate to the prior payment and performance in full of all the obligations of us hereunder and we will not without prior written consent of the Authority exercise any legal right or remedy of any kind in respect of any such payment or performance so long as the obligations of us hereunder remains owing and outstanding.

- (d) This Guarantee shall be irrevocable and the obligations of us herein shall not be conditional of any prior notice by us or by the AUCTIONEER.
- 7. We the BANK undertake not to revoke this Guarantee during its currency except with the previous consent of the authority in writing.
- 8. Notwithstanding anything contained above, our liability, under the Guarantee shall be restricted to Rs.50 lakhs (Rupees fifty lakhs only) and our Guarantee shall remain in force until 39 months from the date hereof (and extendable by 12 months). Unless a demand or claim under this Guarantee is made on us in writing within this date i.e. all your rights under this Guarantee shall be forfeited and we shall be released and discharged from all liabilities thereunder.

Dated	day	for	
(Name of the	Bank) Signature of	the Bank	
Witnesses:			
1			
2			

### INFORMATION REGARDING ANY CONFLICTING ACTIVITIES AND DECLARATION THEREOF

Are there any activities carried out by your firm or group company or any member of the consortium which are of conflicting nature as mentioned in para 1.19?

If yes, please furnish details of any such activities. If no, please certify,

We hereby declare that our firm, our associate / group firm or any of the member of the consortium are not engaged in any such activities which can be termed as the 'conflicting activities' under RFP No. 1000/03/2018-WF/Auction dated 12.12.2019 issued by Department of Telecommunications (DoT), Ministry of Communications, Government of India. We also acknowledge that in case of misrepresentation of the information, our proposal/ contract shall be cancelled/ terminated by the Employer which shall be binding on us.

Place:	Signature of Authorized Signatory
Date://	Name:
Designation	
Seal:	

#### PRE-CONTRACT INTEGRITY PACT

#### General

This pre-bid pre-contract Agreement (hereinafter called the Integrity Pact) is made on \_\_\_\_\_\_ day of the month of \_\_\_\_2019, between \_\_\_\_\_ on one hand, and the President of India acting through Shri. Pradeep Kumar Shukla, Director (WF), Department of Telecommunications (DoT), Ministry of Communications, Government of India (hereinafter called the "BUYER", which expression shall mean and include, unless the context otherwise required, his successors in office and assigns) of the First Part and M/s. \_\_\_\_\_\_ represented by Shri. \_\_\_\_\_\_, Chief Executive Officer (hereinafter called the "BIDDER/Seller" which expression shall mean and include, unless the context otherwise requires, his successors and permitted assigns) of the Second Part.

WHEREAS the BUYER proposes to procure services and the BIDDER/Seller is willing to offer services and

WHEREAS the BIDDER is a private company/public company/Government undertaking/partnership/registered export agency, constituted in accordance with the relevant law in the matter and the BUYER is a Department in the Ministry of the Government of India performing its functions on behalf of the President of India.

#### NOW, THEREFORE,

To avoid all forms of corruption by following a system that is fair, transparent and free from any influence/prejudiced dealings prior to, during and subsequent to the currency of the contract to be entered into with a view to, during and subsequent to the currency of the contract to be entered into with a view to:-

Enabling the BUYER to obtain the desired said services at a competitive price in conformity with the defined specifications by avoiding the high cost and the distortionary impact of corruption on public procurement, and

Enabling BIDDERs to abstain from bribing or indulging in any corrupt practice in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing and other corrupt practices and the BUYER will commit to prevent corruption, in any form, by its officials by following transparent procedures.

In order to achieve these goals the BUYER will appoint Independent External Monitors (IEMs) who will monitor the tender process and the execution of the contract to ensure compliance with the principles mentioned above.

The parties hereto hereby agree to enter into this integrity Pact and agree as follows: Commitments of the BUYER

- 1.1 The BUYER undertakes that no official of the BUYER, connected directly or indirectly with the contract, will demand, take a promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward, favour or any material or immaterial benefit or any other advantage not legally entitled to from the BIDDER, either for themselves or for any person, organization or third party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the contract.
- 1.2 The BUYER will, during the pre-contract stage, treat all BIDDERs with equity and reason. The BUYER will in particular, before and during the tender process, provide to all BIDDERS the same information and will not provide to any BIDDERS confidential/additional information through which the bidders can obtain an advantage in relation to the tender process or the contract execution.
- 1.3 All the officials of the BUYER will report to the appropriate Government office any attempted or completed breaches of the above commitments as well as any substantial suspicion of such a breach.
- 1.4 The BUYER will exclude from the process all known prejudice persons.
- 2. In case any such preceding misconduct on the part of such official(s) is reported by the BIDDER to the BUYER with full and verifiable facts and the same is prima facie found to be corrected by the BUYER, necessary disciplinary proceedings, or any other action as deemed fit, including criminal proceedings may be initiated by the BUYER and such a person shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the BUYER the proceedings under the contract would not be stalled.

#### Commitments of the BIDDER

- 3. The BIDDER commits itself to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of its bid or during any precontract or post-contract stage in order to secure the contract or in furtherance to secure it and in particular commit itself to the following:-
- 3.1 The BIDDER will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER, connected directly or indirectly with the bidding process, or to any person, organisation or third party related to the contract in exchange for any advantage not legally entitled in the bidding, evaluation, contracting and implementation of the contract.

- 3.2 The BIDDER further undertakes that it has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER or otherwise in procuring the Contract or forbearing to do or having done any act in relation to the obtaining or execution of the contract or any other contract with the Government for showing or forbearing to show favour or disfavour to any person in relation to the contract or any other contract with the Government.
- 3.3 The BIDDER of foreign origin shall disclose the name and address of the Agents/representatives in India, if any. All the payments made to Indian agent/representative have to be in Indian Rupees.
- 3.4 The BIDDER further confirms and declares to the BUYER that the BIDDER is the original manufacturer/integrator/authorized entity of the software.
- 3.5 The BIDDER, either while presenting the bid or during pre-contract negotiations or before signing the contract, shall disclose any payments he has made, is committed to or intends to make to officials of the BUYER or their family members, agents, brokers or any other intermediaries in connection with the contract and the services agreed upon for such payments.
- 3.6 The BIDDER will not collude with other parties interested in the contract to impair the transparency, fairness and progress of the bidding process, bid evaluation, contracting and implementation of the contract.
- 3.7 The BIDDER will not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.
- 3.8 The BIDDER shall not use improperly, for purposes of competition or personal gain, or pass on to other, any information provided by the BUYER as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically. The BIDDER also undertakes to exercise due and adequate care lest any such information is divulged.
- 3.9 The BIDDER commits to refrain from giving any complaint directly or through any other manner without supporting it with full and verifiable facts.
- 3.10 BIDDER who have signed the integrity pact shall not approach courts while representing the matter to IEMs and shall wait for their decision in the matter.
- 3.11 The BIDDER shall not instigate or cause to instigate any third person to commit any of the actions mentioned above.
- 3.12 If the BIDDER or any employee of the BIDDER or any person acting on behalf of the BIDDER, either directly or indirectly, is a relative of any of the officers of the BUYER, or

alternatively, if any relative of an officer of the BUYER has financial interest/stake in the BIDDER's firm, the same shall be disclosed by the BIDDER at the time of filing of tender.

The term 'relative' for this purpose would be as defined in Section 6 of the Companies Act.

3.13 The BIDDER shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the BUYER.

### 4. Previous Transgression

- 4.1 The BIDDER declares that no previous transgression occurred in the last three years immediately before signing of this Integrity Pact, with any other company in any country in respect of any corrupt practices envisaged hereunder or with any Public Sector Enterprise in India of any Government Department in India that could justify BIDDER's exclusion from the tender process.
- 4.2 The BIDDER agrees that if it makes incorrect statement on this subject BIDDER can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.
- 5. Earnest Money (Security Deposit)
- 5.1 The BIDDER shall deposit an amount \_\_\_\_\_(as specified in RFP) as Earnest Money/Security Deposit, with the BUYER through a confirmed guarantee by a Scheduled Bank , promising payment of the guaranteed sum to the BUYER on demand within three working days of BUYER'S claim, without any demur whatsoever and without seeking any reasons whatsoever. The demand to payment by the BUYER shall be treated as conclusive proof of claim for payment.
- 5.2 In case of the successful BIDDER a clause would also be incorporated in the Article pertaining to Performance Bond in the Purchase Contract that the provision of Sanctions for Violation shall be applicable for forfeiture of Performance Bond in case of a decision by the BUYER to forfeit the same without assigning any reason for imposing sanction for violation of this Pact.

#### 6. Sanctions for Violations

- 6.1 Any breach of the aforesaid provisions by the BIDDER or any one employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER) shall entitle the BUYER to take all or any one of the following actions, wherever required:-
- (i) To immediately call off the pre-contract negotiations without assigning any reason or giving any compensation to the BIDDER. However, the proceedings with the other BIDDER(s) would continue.

- (ii) The Earnest Money Deposit (in pre-contract stage) and/or Security Deposit/Performance Bond (after the contract is signed) shall stand forfeited either fully or partially, as decided by the BUYER and the BUYER shall not be required to assign any reason therefor.
- (iii) To immediately cancel the contract, if already signed, without giving any compensation to the BIDDER.
- (iv) To recover all sums already paid by the BUYER, and in case of an Indian BIDDER with interest thereon at 4% higher than the prevailing 1-Year Marginal Cost of Lending Rate (MCLR) of State Bank of India, while in case of a BIDDER from a country other than India with interest thereon at 2% higher than the LIBOR. If any outstanding payment is due to the other stores, such outstanding payment could also be utilised to recover the aforesaid sum and interest.
- (v) To encash the performance/ financial guarantee, if furnished by the BIDDER, in order to recover the payments, already made by the BUYER, along with interest.
- (vi) To cancel all or any other Contract with the BIDDER. The BIDDER shall be liable to pay compensation for any loss or damage to the BUYER resulting from such cancellation/rescission and the BUYER shall be entitled to deduct the amount so payable from the money(s) due to the BIDDER.
- (vii) To debar the BIDDER from participating in future bidding processes of the Government of India for a minimum period of five years, which m ay be further extended at the discretion of the BUYER.
- (viii) To recover all sums paid in violation of this PACT by BIDDER(s) to any middleman or agent or broker with a view to securing the contract.
- (ix) In cases where irrevocable Letters of Credit have been received in respect of any contract signed by the BUYER with the BIDDER, the same shall not be opened.
- (x) Forfeiture of Performance Bond in case of a decision by the BUYER to forfeit the same without assigning any reason for imposing sanction for violation of this Pact.
- 6.2 The BUYER will be entitled to take all or any of the actions mentioned at para 6.1(i) to (x) of this Pact also on the Commission by the BIDDER or any one employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER), of an offence as defined in Chapter IX of the Indian Penal code, 1860 or Prevention of Corruption Act, 1988 or any other statute enacted for prevention of corruption.
- 6.3 The decision of the BUYER to the effect that a breach of the provisions of this Pact has been committed by the BIDDER shall be final and conclusive on the BIDDER. However, the BIDDER can approach the Independent Monitor(s) appointed for the purposes of this Pact.

#### 7. Fall Clause

7.1 The BIDDER undertakes that it has not supplied/is not supplying similar product/systems or subsystems at a price lower than that offered in the present bid in respect of any other Ministry/Department of the Government of India or PSU and if it is found at any stage that similar product/systems or sub systems was supplied by the BIDDER to any other Ministry/Department of the Government of India or a PSU at a lower price, then that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the BIDDER to the BUYER, if the contract has already been concluded.

### 8. Independent Monitors

- 8.1 The BUYER has appointed Independent External Monitor (hereinafter referred to as Monitor) for this Pact in consultation with the Central Vigilance Commission, the details of Monitor are as given below:-
- Sh.Arvind Kumar Arora, Indian Defence Service of Engineers Ex-DG, Military Engineer Services, Ministry of Defence, B-333, Chittaranjan Park, New Delhi-110019
- Sh. Pradeep Kumar Gupta, Central Engineering Service, Ex- Special DG, Central Public Works Department, T-17, Green Park Extension, New Delhi-110016
- 8.2 The task of the Monitor shall be to review independently and objectively, whether and to what extent the parties comply with the obligations under this Pact.
- 8.3 The Monitor shall not be subject to instructions by the representatives of the parties and perform their functions neutrally and independently.
- 8.4 Both the parties accept that the Monitor has the right to access all the documents relating to the project/procurement, including minutes of meetings.
- 8.5 As soon as the Monitor notices, or has reason to believe, a violation of this Pact, he will so inform the Authority designated by the BUYER.
- 8.6 The BIDDER(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the BUYER including that provided by the BIDDER. The BIDDER will also grant the Monitor, upon her request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation.

The same is applicable to Subcontractors. The Monitor shall be under contractual obligation for non disclosure of confidential information and avoiding conflict of interest.

- 8.7 The BUYER will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the parties. The parties will offer to the Monitor the option to participate in such meetings.
- 8.8 The Monitor will submit a written report to the designated Authority of BUYER/Secretary in the Department/ within 8 to 10 weeks from the date of reference or intimation to him by the BUYER/BIDDER and, should the occasion arise, submit proposals for correcting problematic situations.
- 8.9 The word 'monitor' would include both singular and plural.

### 9. Facilitation of Investigation

In case of any allegations of violation of any provisions of this Pact or payment of commission, the BUYER or its agencies shall be entitled to examine all the documents including the BOOKs of Accounts of the BIDDER and the BIDDER shall provide necessary information and documents in English and shall extend all possible help for the purpose of such examination.

#### Law and Place of Jurisdiction

This Pact is subject to Indian Law. The place of performance and jurisdiction is the seat of the BUYER.

# 11. Other Legal Actions

The actions stipulated in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

12. If the contractor is a partnership or consortium, this agreement must be signed by all the partners or consortium members.

### 13. Validity

13.1 The validity of this Integrity Pact shall be from date of its signing and extend upto 5 years or the complete execution of the contract to the satisfaction of both the BUYER and the BIDDER/Seller, including warranty period, whichever is later. In case BIDDER is unsuccessful, this integrity Pact shall expire after six months from the date of the signing of the contract.

13.2 Should one or several provisions of this Pact turn out to be invalid; the remainder of this Pact shall remain valid. In this case, the parties will strive to come to an agreement to their original intentions.				
14. The parties hereby sign this integrity Pact at on				
BUYER Name of the Officer DoT	BIDDER CHIEF EXECUTIVE Designation			
Witnesses	Witnesses			
1	2			
1.	2.			

# **UNDERTAKING REGARDING NOT BEING BLACKLISTED\***

our promoters/ directors, are no Government Department, or by an	(Name of the Bidder) hereby certify that, we or any of of black listed or debarred by any Central or State by Public Sector Undertaking in India, or by any Foreign in projects, either individually or as member of a
	us or any of our promoters/directors being blacklisted of this undertaking, we shall intimate Department of klisting.
blacklisted / barred at any time po	event of us or any of our promoters/directors being ost the date of this undertaking, then any contract with DoT at their discretion, and at their terms.
Place: Date://_ Designation Seal:	Signature of Authorized Signatory Name:

\*To be submitted separately by each member of the Consortium.

#### Annexure IX

#### SUMMARY SHEET OF e-AUCTIONS CONDUCTED

S.No.	Auction Name	Client Name	Client Type	Value of e- Auction (Total value realized in INR crore)	Date of e- Auction (Start Date – End Date)	Documentary evidence provided	Auction Status (Completed or Ongoing or Withheld)
1.							
2.							
3.							
4.							
5.							

(Add rows)

- Client type Indicate whether the client is Government or PSU or Private
- Documentary evidence provided Indicate the documentary evidence provided with the detailed project credential like work order and completion certificate or Certificate from Statutory Auditor clearly stating the value of each e-auction
- In case the bidder claims experience of conducting an e-Auction, where it was a member of a consortium ("Previous Consortium"), the Value/Number of the e-Auctions conducted to be considered for Technical Evaluation from such consortium, will be restricted in the same proportion as the percentage share/membership of the bidder in the Previous Consortium. The percentage share/membership of the bidder in the Previous Consortium would have to be certified by the Statutory Auditor.

Place:	Signature of Authorized Signatory
Date://	Name:
Designation	
Seal:	

# FORMAT FOR PROJECT CITATION BY THE BIDDER

# The details of e-Auctions conducted by the Bidder:

Name of the Auction	
Role of the Bidder in the Auction	
Client's Name and Complete Address	
Narrative description of the auction, including components put to auction	
Start Date of Auction	
End Date of Auction	
Total Value Realized from the Auction (in INR crore)	
Activities undertaken by bidder or consortium member	
N.B - If the project is ongoing, bidd stages/phases/milestones are completed an completion and produce a self-certificate. certificate to be attached along with)	d which are ongoing and at what stage of
Place: Date://	Signature of Authorized Signatory Name:
Designation Seal:	
Jeai.	

# **Annexure-XI**

# **UNDERTAKING REGARDING GIGW AND STQC COMPLIANCE**

	(Name of the Bidder) hereby undertake to comply with
applicable extant GiGvv guide	lines and extant STQC guidelines.
Place:	Signature of Authorized Signatory
Date://	Name:
Designation	
Seal:	

Note: Any costs related to STQC/GIGW compliance/ certification will be borne by the selected agency.

# **UNDERTAKING REGARDING HOSTING IN INDIA**

I, on behalf of M/ssolution (including data) will be ho	_(Name of the Bidder) hereby certify that, the auction osted in India.
Note:	
0 ,	ep the auction data available till the currency of the auction, the agency will provide all auction data/audit
2. Hosting requirement would ha	ive to be adhered to till the currency of the contract.
Disco	
Place:	Signature of Authorized Signatory
Date://	Name:
Designation	
Seal:	

# CURRICULUM VITAE (CV) OF KEY PERSONNEL\*

Name of the person	
Current Designation / Job Title	
Current job responsibilities	
Proposed Role in the Project	
Proposed Responsibilities in the Project	
Academic Qualifications: Degree Academic institution graduated from Year of graduation Specialization (if any) Key achievements and other relevant information (if any)	
Professional Certifications (if any)	
Total number of years of experience	
Number of years with the current company	
Summary of the Professional / Domain Experience	
Number of complete life cycle implementations carried out	
The names of customers (Please provide the relevant names)	
Past Assignment details Name of organizations worked for Designation Responsibilities Tenure	
Prior project experience Project name Client Key project features in brief Location of the project Designation Role Responsibilities and activities	

Duration of the project Please provide only relevant projects.	
,	İ

#### NOTE:

- a) Bidder will ensure that each member of the Key Personnel devotes substantial working time to perform the services to which that person has been assigned as per the proposal.
- b) Bidder will use commercially reasonable efforts to ensure it retains the services of its Key Personnel, including provisioning of competitive compensation, benefits and other conditions to its Key Personnel so as to incentivize them to remain in bidder's employment.
- c) Bidder will not make any changes to the composition of the Key Personnel and not require or request any member of the Key Personnel to cease or reduce his or her involvement in the provision of the Services during the Term (or agree to any request other than from that would have the same effect):
  - (i) unless that person resigns, is terminated for cause, dies, is long-term disabled, is on permitted mandatory leave under Applicable Law or retires; or
  - (ii) without prior written consent of Department of Telecommunications (DoT).

Place:	Signature of Authorized Signatory
Date://	Name:
Designation	
Seal:	

<sup>\*</sup>Separate Annexes for different Key Personnel.

# Please tick if compliant:

SI. No.	Requirement	
i	Undertaking to comply with applicable extant GIGW guidelines and extant STQC guidelines (Annexure XI)	
ii	Undertaking to host the auction solution (including data) in India. (Annexure XII)	
iii	Information security policy documents of the organization	
iv	ISO 27001 certificate	
V	Availability of skilled and trained professionals with appropriate qualifications and certification in the organization, so as to demonstrate that it has the requisite technical caliber to complete the assignment, as per Key Personnel CV format at ANNEXURE XIII.	
vi	Organization's plan for availability of business continuity and disaster recovery plan	

Note: Tender Evaluation Committee (TEC) shall assign marks for each of the 6 points listed above on the basis of documents provided and the presentation made by the bidder. Equal weightage would be given to each of the 6 points listed above. All the 6 criteria from serial nos. (i) to (vi) will have to mandatorily be provided by the bidder and non-availability of any of them would render the bidder ineligible for consideration. The bidder will not be given any opportunity to furnish any other document after he has officially submitted his technical bid.

Place:	Signature of Authorized Signatory
Date://	Name:
Designation	
Seal:	